### LUMINA FOUNDATION FOR EDUCATION, INC.

### **FINANCIAL STATEMENTS**

December 31, 2011 and 2010

# LUMINA FOUNDATION FOR EDUCATION, INC. Indianapolis, Indiana

### FINANCIAL STATEMENTS December 31, 2011 and 2010

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#### REPORT OF INDEPENDENT AUDITORS

Board of Directors Lumina Foundation for Education, Inc. Indianapolis, Indiana

We have audited the accompanying statements of financial position of Lumina Foundation for Education, Inc. (the Foundation) as of December 31, 2011, and 2010, and the related statements of activities and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express and opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lumina Foundation for Education, Inc. as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Crowe Horwath LLP

Indianapolis, Indiana August 22, 2012

### LUMINA FOUNDATION FOR EDUCATION, INC. STATEMENTS OF FINANCIAL POSITION December 31, 2011 and 2010

400=70		2011 (\$ in th	2 <u>011</u> (\$ in thousar		
ASSETS Cash and cash equivalents Investments (Notes 2 and 5) Accrued interest and dividends Property and equipment, net Other assets	\$	59,437 1,019,456 996 1,813 474	\$	68,134 1,084,400 1,007 2,393 906	
Total assets	<u>\$</u>	1,082,176	<u>\$</u>	1,156,840	
LIABILITIES AND NET ASSETS Liabilities Grants payable Accounts payable and accrued expenses Payroll and related liabilities Other liabilities Federal excise tax payable  Total liabilities	\$	28,708 385 255 4,424 1,208 34,980	\$	25,813 571 260 2,175 1,432 30,251	
Unrestricted net assets		1,047,196		1,126,589	
Total liabilities and net assets	<u>\$</u>	1,082,176	\$	1,156,840	

### LUMINA FOUNDATION FOR EDUCATION, INC. STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS Years ended December 31, 2011 and 2010

P	<u>2011</u> (\$ in tho			<u>2010</u> nds)
Revenues Interest and dividends	\$	23,033	\$	18,446
Expenses				
Grants		48,738		43,898
Salaries and related benefits		10,370		7,015
Investment manager fees		7,012		4,351
Consulting and professional fees		5,590		3,837
Convening		1,425		1,038
Federal excise tax		556		(652)
Occupancy		616		540
Communication and travel		883		823
Depreciation and amortization		678		527
Printing and supplies		546		548
Insurance		106		95
Equipment rental and maintenance		341		411
Other		645		547
		77,506		62,978
Change in net assets before net realized/unrealized loss on investments		(54,473)		(44,532)
Net realized/unrealized gain (loss) on investments		(24,920)		105,230
Change in net assets		(79,393)		60,698
Net assets, beginning of year		1,126,589		1,065,891
Net assets, end of year	\$	1,047,196	\$	1,126,589

### LUMINA FOUNDATION FOR EDUCATION, INC. STATEMENTS OF CASH FLOWS Years ended December 31, 2011 and 2010

	2011 (\$ in the	ousan	<u>2010</u> ds)
Operating activities Change in net assets Adjustments to reconcile change in net assets	\$ (79,393)	\$	60,698
to net cash used in operating activities: Depreciation and amortization Net realized gain on sale of investments Net unrealized (gain) loss on investments	678 (63,044) 87,964		527 (27,438) (77,792)
Changes in operating assets and liabilities: Accrued interest and dividends Other assets Grants payable	11 432 2,895		629 428 (1,156)
Accounts payable and accrued expenses Federal excise tax payable Payroll and related liabilities	(185) (224) (5)		69 (1,034) 16
Other liabilities  Net cash from operating activities	2,249 (48,622)		(310) (45,363)
Investing activities Proceeds from sale of investments Purchase of investments Property and equipment additions Net cash from investing activities	 548,718 (508,695) (98) 39,925		751,119 (658,468) (1,838) 90,813
Net increase (decrease) in cash and cash equivalents	(8,697)		45,450
Cash and cash equivalents, beginning of year	 68,134		22,684
Cash and cash equivalents, end of year	\$ 59,437	\$	68,134

(\$ in thousands)
Years ended December 31, 2011 and 2010

#### **NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Organization: Lumina Foundation for Education, Inc. (the Foundation) is a private, non-stock, not-for-profit corporation organized under and pursuant to the provisions of the General Corporation Law of the state of Delaware. The Foundation's primary mission is to expand access to education through research, information, and innovation. Its purpose is to foster and advance education and encourage the continuation of studies; to promote, provide, and participate in means to attainment of higher education; to establish, maintain, administer, and expend funds in furtherance and advancement or and in support of educational objectives, activities, and projects; to provide a central clearing point for information, conferences, and other exchanges; and to advance the cause of aid and support to students at universities, college, and schools.

For investment purposes, the Foundation is the sole member of an Indiana Limited Liability Company and a foreign limited partnership. The Foundation has included these entities in the financial statements.

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). All significant intercompany balances and transactions have been eliminated.

<u>Income Taxes</u>: The Internal Revenue Services has determined that the Foundation is exempt from federal income tax on related income under Section 501 (a) of the Internal Revenue Code. The Foundation is a private foundation subject to federal excise tax on net investment income. Federal excise tax payable at December 31, 2011 and 2010 represents deferred excise taxes of \$1,208 and \$1,432, respectively, on unrealized appreciation of investments. The Foundation has also recorded a tax-related asset at December 31, 2011 and 2010 of \$313 and \$93, respectively, in relation to estimated payments made in excess of estimated taxes due.

The Foundation adopted accounting guidance related to accounting for uncertainty in income taxes. This guidance requires the Foundation to recognize a tax benefit only if it is more likely than not the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the more-likely- than-not test, no tax benefit is recorded. The Foundation has examined this issue and has determined there are no material contingent income tax liabilities or questionable income tax positions.

The Foundation is no longer subject to examination by taxing authorities for years before 2008. The Foundation does not expect the total amount of unrecognized tax benefits to significantly change in the next 12 months. The Foundation recognizes interest and/or penalties related to income tax matters in income tax expense. The Foundation did not have any amounts accrued for interest and penalties at December 31, 2011 and 2010.

Required Distributions: The Internal Revenue Code provides that the Foundation generally must distribute in the current year for charitable purposes 5% of the average market value of its invested assets as of the previous year. At December 31, 2011, the Foundation has met the minimum distribution requirements based on the average market value of its invested assets as of December 31, 2010. In order to meet its minimum distribution requirement for 2011, the Foundation must distribute (grants and qualifying expenses) approximately \$15,290 prior to January 1, 2013

(Continued)

(\$ in thousands)
Years ended December 31, 2011 and 2010

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Cash Equivalents</u>: Cash equivalents include financial instruments with an original maturity of three months or less when purchased. The Foundation routinely invests in money market funds. These funds generally invest in highly liquid United States government obligations. Cash equivalents are carried at cost, which approximates fair value. The first \$250,000 of deposits per financial institution is insured by a government agency.

<u>Investments</u>: Investments in securities are measured at fair value, which are generally determined by reference to quoted market prices. Securities traded in less active markets may be valued by reference to other inputs such as dealer quotes, transactions in less active markets or models using observable market information. Investment gain or loss (including realized and unrealized gains and losses on investments, equity earnings on investments, interest, and dividends) is included in the statements of activities and changes in net assets, which is prepared on an accrual basis.

The fair value of investments in marketable alternatives, limited partnerships and limited liability companies is estimated by management based upon net asset value per share or its equivalent provided by an independent investment advisor, or a partnership general partner or advisory committee (approximately 41% of fair value of investments at December 31, 2011 and 2010, respectively).

<u>Grants</u>: Grants are recognized as expenses in the period approved. Grants payable over multiple years are discounted to present value.

<u>Use of Estimates</u>: The preparation of financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

The financial statements include investments valued at \$466,475 and \$406,801 as of December 31, 2011 and 2010, respectively, whose values have been estimated by an independent investment manager or a partnership general partner or advisory committee in the absence of readily ascertainable market values. Due to inherent uncertainty of the valuation process, the estimated values may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material to the financial statements.

<u>Subsequent Events</u>: Management has performed an analysis of the activities and transactions subsequent to December 31, 2011 to determine the need for any adjustments or disclosures to the audited financial statements for the year ended December 31, 2011. Management has performed their analysis through August 22, 2012, the date the financial statements were available to be issued.

(\$ in thousands)
Years ended December 31, 2011 and 2010

#### **NOTE 2 - INVESTMENTS**

Following is a summary of investments at fair value:

	<u>2</u>	<u>011</u>		<u>2010</u>
US Government and government agency bonds Corporate bonds and asset-backed securities International bond fund Equities Marketable alternative investments Buyout and venture capital partnerships Real estate and energy-related partnerships		48,715 41,787 514,183 174,777 139,502 101,011	\$	83,567 40,810 40,000 470,397 240,075 109,252 100,299
Swaps and foreign exchange contracts	<u>\$ 1,0</u>	(519) (519) (19,456)	<b>\$</b> _1	- 1,084,400

### **NOTE 3 - EMPLOYEE BENEFIT PLANS**

The Foundation sponsors a noncontributory, defined-benefit pension plan, a discretionary plan, and a savings investment plan. During 2011 and 2010, the Foundation recognized expenses of \$3,392 and \$629, respectively, for these plans.

#### **NOTE 4 - LEASES**

The Foundation leases certain property and equipment under various non-cancelable operating leases. Rental expense under these leases was \$706 and \$613 for 2011 and 2010, respectively. Future minimum lease commitments under the leases at December 31, 2011, are as follows:

2012	\$ 664
2013	664
2014	649
2015	649
2016	649
Thereafter	 2,596
	\$ 5,871

### **NOTE 5 - FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is defined as the price that would be received for an asset or paid to transfer a liability (an exit price) in the Foundation's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

GAAP establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. GAAP describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

(\$ in thousands)
Years ended December 31, 2011 and 2010

### NOTE 5 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In many cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

Assets measured at fair value on a recurring basis are summarized by major category below:

### Fair Value Measurements at December 31, 2011

	2011 Total		Level 1		Level 2		Level 3
Investments:							
Corporate bonds and							
asset-backed securities	\$	48,715	\$	2,113	\$	46,602	\$ -
International bond funds		41,787		-		41,787	-
Equities:							
Consumer discretionary		32,675		32,675		-	-
Consumer staples		10,216		10,216		-	-
Energy		16,984		16,984		-	-
Financials		49,079		49,079		-	-
Health Care		24,699		24,699		-	-
Industrials		23,201		23,201		-	-
Information and other							
technology		39,898		39,898		-	-
Materials		11,570		11,570		-	-
Telecommunications		1,709		1,709		-	-
Utilities		1,250		1,250		-	-
Pooled domestic		25,000		-		-	25,000
Pooled international		88,091		-		88,091	-
Pooled global		114,259		-		86,398	27,861
Pooled emerging markets		24,839		-		24,839	-
Pooled real estate		27,603		-		27,603	
Pooled commodities		23,110		-		23,110	-
Marketable alternative assets		174,777		-		1,588	173,189
Partnerships:							
Buyout and venture capital		139,502		-		-	139,502
Real estate and energy-related		101,011		-		-	101,011
Swaps and foreign exchange contracts:							
Assets		4,382		-		4,382	-
Liabilities		(4,901)				<u>(4,901</u> )	 <u>-</u>
Total investments	<u>\$ 1</u> ,	019,456	\$	213,394	\$	339,499	\$ 466,563

(\$ in thousands)
Years ended December 31, 2011 and 2010

### NOTE 5 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

### Fair Value Measurements at December 31, 2010

110.0	<u>20</u>	10 Total	<u> </u>	_evel 1		Level 2	;	Level 3
US Government and government agency bonds	\$	83,567	\$	82,561	\$	1,006	\$	_
Corporate bonds and	*	,	•	,	•	,,,,,,	•	
asset-backed securities		40,810		_		40,810		-
International bond funds		40,000		-		40,000		-
Equities:		,				ŕ		
Consumer discretionary		19,187		19,187		-		-
Consumer staples		11,022		11,022		-		-
Energy		21,345		21,345		-		-
Financials		52,582		52,582		-		-
Health Care		26,047		26,047		-		-
Industrials		27,676		27,676		-		-
Information Technology		29,668		29,668		-		-
Materials		17,563		17,563		-		-
Telecommunications		1,991		1,991		-		-
Utilities		3,313		3,313		-		-
Pooled domestic		50,517		50,517		-		-
Pooled international		98,516		-		98,516		-
Pooled global		83,046		-		93,046		-
Pooled emerging markets		27,924		-		27,924		-
Marketable alternative assets		240,075		-		42,825		197,250
Partnerships:								
Buyout and venture capital		109,252		-		-		109,252
Real estate and energy- related		100,299				<u>-</u>		100,299
Total investments	<u>\$ 1</u>	,084,400	\$	343,472	\$	344,127	\$	406,801

### Inputs and Valuation Techniques:

Government bonds, corporate bonds, asset-backed securities and bond funds: U.S. government bonds and actively traded corporate debt are valued at the closing price reported in the active market in which the bond is traded (Level 1 inputs). Government agency, other corporate bonds, asset-backed securities and bond funds are valued without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities or on models using market information (Level 2 inputs). There are no significant restrictions on redemption and no unfunded future commitments to these investments.

<u>Equity securities</u>: Equity investments are separately managed accounts principally invested in common stocks. The fair values of common stocks are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs). There are no significant restrictions on redemption and no unfunded future commitments to these investments.

(\$ in thousands)
Years ended December 31, 2011 and 2010

### NOTE 5 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Pooled equity and commodities funds: Pooled equity investments consist of mutual funds and common trust funds which are invested in equity securities in the specified geography or market strategy. The fair values of these funds, which are readily redeemable, are determined by obtaining daily quoted net asset value (NAV) (Level 1 inputs) using the market approach. In some instances, NAVs are not determined daily, but are valued at different frequencies up to every three months (Level 2 inputs). Certain funds are subject to lock-ups of up to 3 years (Level 3 inputs). Foundation management has full transparency to the holdings of these funds. The commodity fund is a publicly traded fund with daily pricing and liquidity. The fund invests in commodity-linked derivative instruments, included commodity index-linked notes, swap agreements, options and futures that provide exposure to the investment returns of commodities without directly investing in physical commodities (Level 2 inputs). The fund may also invest in the equity of issuers in commodity related industries. At December 31, 2011 the Foundation has an unfunded commitment of \$25 million to a domestic strategy.

Marketable alternative investments: Marketable alternative investments comprise investments in hedge funds that employ a variety of strategies which include U.S. and global long/short, event and diversified arbitrage, credit strategies and fund of funds. The funds seek to generate positive risk-adjusted returns across a range of market environments. The Foundation uses the NAV to determine fair value using the market approach. The managers utilize standard valuation procedures and policies to assess the fair value of the underlying investment holdings to derive NAV. For holdings in marketable securities listed on national securities exchanges, the values represent the publicly traded values, and holdings in private securities are generally valued using the mark-to-market method, which attempts to apply a fair value standard by referring to meaningful third-party transactions, comparable public market valuations, appraisals and/or the income approach. In some instances, the Foundation possesses the ability to redeem its investment at the NAV on a short-term basis (Level 2 inputs).

Redemptions may be made monthly, quarterly, or annually with notice periods ranging from 30 to 180 days. In a few instances, however, lock-ups of up to three years are in place, or the fund balance is in illiquid side pocket investments (Level 3 inputs). There are no unfunded future commitments to the marketable alternative assets.

<u>Partnerships</u>: The fair values of the investments in buyout and venture partnership and in real estate and energy–related partnerships have been estimated using the NAV of the Foundation's ownership interest in partners' capital under the market approach. For partnership holdings in marketable securities listed on national securities exchanges, the values represent the publicly traded values, and holdings in private securities are generally valued using the mark-to-market method, which attempts to apply a fair value standard by referring to meaningful third-party transactions, comparable public market valuations, appraisals and/or the income approach. The Foundation management has reviewed the valuations reported by investment managers and determined that NAV is a reasonable and prudent estimate of fair value. These investments cannot be redeemed at NAV with the fund managers. Partnership investments are not readily marketable and their estimated value is subject to uncertainty. Therefore, there may be a material difference between their estimated value and the value that would have been used had a readily determinable fair value for such investments existed (Level 3 inputs).

<u>Swaps and foreign exchange contracts</u>: Certain managers are permitted to use credit swaps to manage exposure in their portfolios without buying or selling the securities outright and to use foreign exchange contracts to hedge non-dollar exposure. These contracts are valued with reference to the underlying security or currency (Level 2 inputs).

(Continued)

(\$ in thousands)
Years ended December 31, 2011 and 2010

### NOTE 5 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

At December 31, 2011 and 2010, unfunded commitments to buyout and venture capital partnerships were \$135,222 and \$146,185, respectively. Unfunded commitments to real estate and energy-related funds were \$43,327 for 2011 and \$30,875 for 2010.

Distributions from each fund will be received as the underlying investments of the funds are liquidated. It is estimated that the underlying assets of the funds will be liquidated over the next 10 years.

Transfers into Level 3 investments represent the balance of terminated hedge funds, previously considered to be Level 2 investments, held in illiquid side pockets for which the redemption date is unknown. The Foundation recognizes these transfers at the end of the reporting period.

The table below presents a reconciliation and statement of activities classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended December 31, 2011 and 2010:

### Fair Value Measurements Using Significant Unobservable Inputs as of December 31, 2011: (Level 3)

	Pooled Equity Funds								Buyout and Venture Capital Partnerships		Real Estate and Energy – Related <u>Partnerships</u>		2011 <u>Total</u>	
Beginning balance Net unrealized gains	\$	-	\$	197,250	\$	109,252	\$	100,299	\$	406,801				
and losses		(2,139)		2,303		12,597		8,719		21,480				
Purchases		55,000		14,000		35,757		11,370		116,127				
Sales		-		(42,568)		(18,104)		(19,377)		(80,049)				
Transfers		<u>-</u>		2,204		<u>-</u>	_			2,204				
Ending balance	\$	52,861	\$	173,189	\$	139,502	\$	101,011	\$	466,563				

### Fair Value Measurements Using Significant Unobservable Inputs as of December 31, 2010:

	(Level 3)							
	Buyout and Real Estate							
				Venture	and	d Energy –		
	Marketable <u>Alternatives</u>		Capital <u>Sponsorships</u>		Related <u>Partnerships</u>			2010
								<u>Total</u>
Beginning balance	\$	177,366	\$	76,650	\$	66,162	\$	320,178
Net unrealized gains and losses		12,564		4,353		19,548		36,465
Purchases		35,000		31,900		19,490		86,390
Sales		(27,680)		(3,651)		(4,901)		(36,232)
Ending balance	\$	197,250	\$	109,252	\$	100,299	\$	406,801

(Continued)

(\$ in thousands)
Years ended December 31, 2011 and 2010

### NOTE 5 - FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

Total unrealized gains related to Level 3 investments held at December 31, 2011 and 2010 are \$21,491 and \$36,476.

#### **NOTE 6 - RELATED PARTIES**

The Foundation requires all covered persons to annually disclose all relationships in which a person has an interest or relationship, whether business, professional, charitable, or familial. Covered persons include Directors, officers of the Foundation, and members of committees created by the Board of Directors. In all business or funding decisions made with respect to entities in which a covered member has a relationship, the covered member is excluded from the decision making process. Under Lumina's conflict of interest policy, all transactions between the Foundation and entities where a covered person has a key or influential role are tracked and reviewed by the Board of Directors, and steps are taken by the Board to ensure that the transactions are appropriate. For the years ended December 31, 2011 and 2010, the primary activities of this nature included rent and grants paid, which totaled approximately \$3,860 and \$7,446.

Under the Foundation's grant matching program, current and former employees are eligible to have personal contributions matched by the Foundation to non-profit entities under Section 501(c)(3) of the Internal Revenue Code, and not a private foundation under Section 509(a) of the Code. Contributions are matched on a three to one basis with the total match amount paid by the Foundation in one year not to exceed \$60 and \$50 for the years ended December 31, 2011 and 2010, respectively. For the years ended December 31, 2011 and 2010, amounts paid to related entities as described above were \$452 and \$324.

Under the Foundation's grant designation program, members of the Foundation's Board of Directors may designate up to \$25 and \$15 in educational or charitable grants annually for the years ended December 31, 2011 and 2010, respectively. The donee organizations must meet the same requirements as the grant matching program. These grants may not satisfy a personal pledge or be in exchange for any goods, services or other benefits of the Director, such as use for payment for tuition or other personal obligation. For the years ended December 31, 2011 and 2010, amounts contributed under this program to related entities as described above totaled \$103 and \$51.